

Contact

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www.linkedin.com/in/eddieaguilar
(LinkedIn)

www.eddieaguilar.com/ (Personal)

Languages

English (Native or Bilingual)

Spanish (Native or Bilingual)

Certifications

Life-Only and Variable Contracts
Insurance

Series 63 - Uniform Securities Agent
State Law

Notary Public

Product Management Certificate

Series 6 – Investment Company
and Variable Contracts Products
Representative

Honors-Awards

Outstanding Business Capstone
Report

TechCrunch Disrupt SF Hackathon -
Winner 2016

Film Selection - Glendale
International Film Festival 2019 &
Nevada Women's Film Festival
2020

Eddie Aguilar

Private Client Banker - Small Business Specialist - at JPMorgan
Chase Bank N. A.

San Francisco

Experience

JPMorgan Chase Bank, N.A.

4 years 4 months

Private Client Banker - Small Business Specialist - Assistant Vice
President

October 2019 - Present (1 year)

San Francisco, California, United States

Private Client Banker - Small Business Specialist

September 2019 - October 2019 (2 months)

San Francisco, CA

Relationship Banker - Small Business Specialist

October 2016 - September 2019 (3 years)

Relationship Banker

June 2016 - September 2019 (3 years 4 months)

San Francisco, California

J.Crew

Stylist

July 2019 - Present (1 year 3 months)

San Francisco, California, United States

Helped customers find the right articles of clothing, develop a confident self-sense of unique style identity to promote deeper customer relationships and brand loyalty.

Learned how to use product knowledge tools to drives sales and exceed service expectations, goals and KPIs.

Learned operational aspects of the retail clothing business by participating in sales promotions, replenishing of inventory, and upkeep of visual merchandising standards at a highly visible flagship store.

Dream Design Construct, LLC.

5 years 10 months

Business Development & Marketing

June 2014 - April 2016 (1 year 11 months)

Van Nuys, California

Worked at a boutique architectural and engineering design startup helping develop the business and grew the clients and organization.

Sold architectural and engineering design services to individuals and businesses such as general contractors and other firms resulting in the acquisition of a variety of contracts around the Los Angeles area.

Worked on projects wearing multiple hats including: Customer Service, Permit Processing, Project Management, Liaison for Governmental and Regulatory Agencies, Online and Traditional Marketing, Book Keeping and Accounting.

Webmaster & I.T. Admin

July 2010 - April 2016 (5 years 10 months)

Van Nuys, CA

Sole Proprietor

I.T. Consultant - Small Business

July 2009 - July 2014 (5 years 1 month)

Greater Los Angeles Area

Operated a Sole Proprietorship business specializing in I.T. Consulting services for small and medium sized business in the Los Angeles Area to pay for college.

Become a trusted advisor to local businesses who were transitioning their organization to take advantage of emerging software, internet growth and mobile application adoption.

Consulted businesses in the planning, procurement and implementation of software and hardware infrastructure specifically tailored to their business needs emphasizing in scalability, security and future-proofing.

Go Pavers

Web Developer & Online Marketing

July 2011 - January 2013 (1 year 7 months)

Encino, CA

Valley Industry and Commerce Association (VICA)

Executive Assistant Intern
January 2009 - June 2009 (6 months)
Sherman Oaks, Ca

Education

California State University, Monterey Bay
Bachelor of Science in Business Administration, Pre Law
Minor, Entrepreneurship/Entrepreneurial Studies · (2009 - 2014)

Product School
Software Product Management · (2018)